



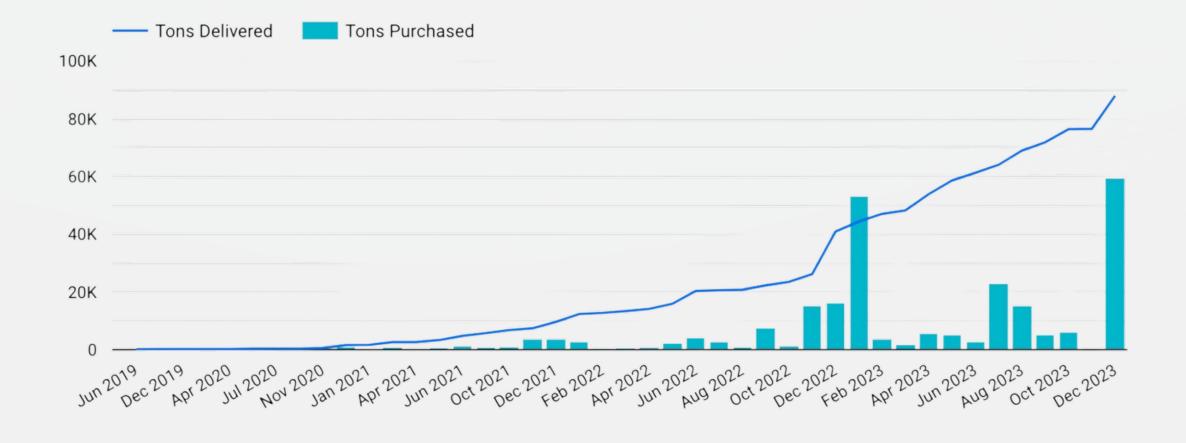
### Generating Carbon Credits from **Biochar Production**

## Landscape

Tons Purchased **253,109** 

Tons Delivered 88,037

% Credits Delivered 34.78%



### Avg. Credit Price

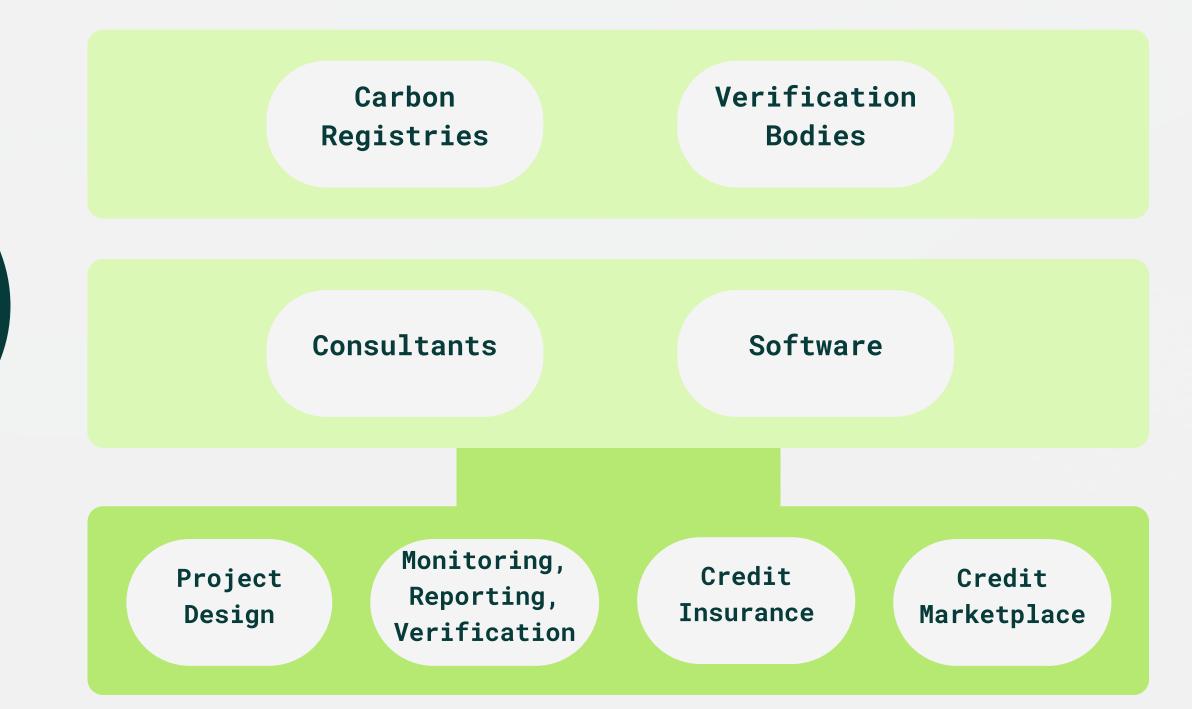
Project Count **51** 

	Purchaser	Tons Delivered 🔻
1.	Carbonfuture Anonymous Purch	20,965.74
2.	Aggregate Purchase	17,520.61
3.	JPMorgan Chase	9,170
4.	Swiss Re	3,884
5.	Nasdaq, Inc.	3,532
6.	Skandinaviska Enskilda Banken	2,533.93
7.	XTX Markets	2,477
8.	Shopify	2,136
۵	Microsoft	2 1 2 5
		1 - 100 / 136 < 📏

## Landscape

### CREATE

### CERTIFY



Biochar Producer "Supplier"



SELL



## **Certification Process**

**1 - Registry Selection** 

2 - Project Feasibility

3 - LCA & PDD



Can vary by cost structure, permanence calculation, timeline, and demand

Feedstock, equipment, and biochar end use can impact registry acceptance

Life cycle assessments and other project documentation provides trust to the market



### 5 - MRV & Sales 4 - Verification

Auditors evaluate the LCA and other documents verify carbon removal

Once biochar is applied then carbon credits are issued



# **Registry Selection**

	puro earth	C	VER
Verification Timelines (months)	4-9	3-6	6-
<u>Registry</u> <u>Cost</u> <u>Structure</u>	Per Credit Fee (1.5% - 12%)	Yearly + Per Credit	Year C
# Of Biochar Projects	29	13	Į
Avg. CDR Price for Biochar	\$145	\$122	N



### -18

arly + Per Credit

5

A/I



### **Registry Differences (LCA)** puro · earth C

**Permanence Factor** 

**Pyrolysis Equipment** Manufacturing **Emissions** 

Transporation **Emissions** 

Margin of Security

Depends on H/Corg and end-use soil temp

Included

Included

Not Included

Static value

Not Included

Included

Included





### Depends on reactor operating temp

Not Included

Not Included if <200km

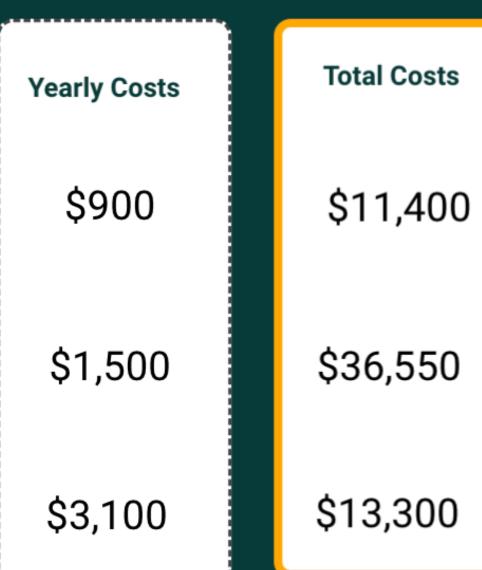
Not Included



# **Registry Differences (Cost)**

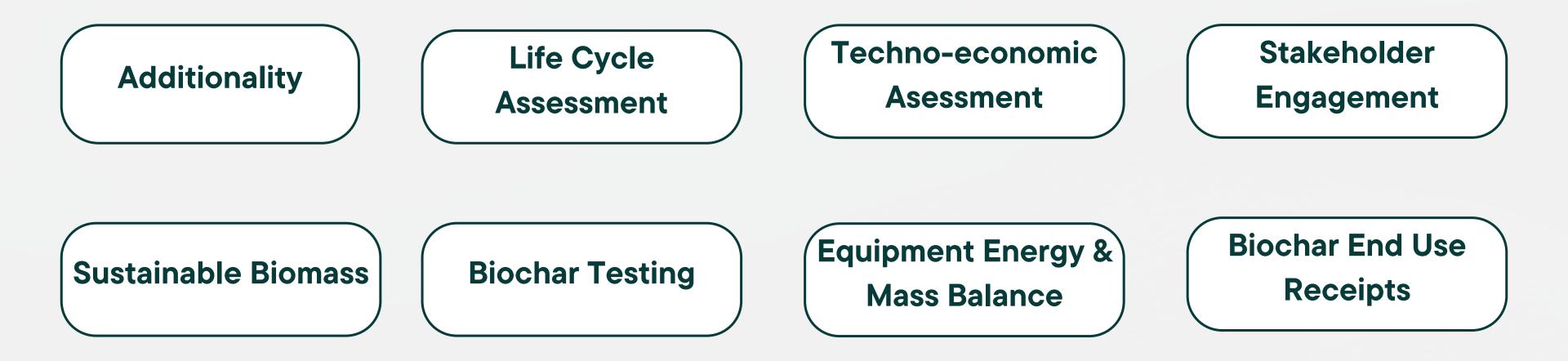
	Certification	Carbon Credit Commission	Fixed Costs
puro · earth	\$0	\$10,000	\$500
VERRA	\$33,500	\$50	\$1,500
C	\$1,900	\$8,000	\$300

based on 1000 carbon credits at \$100 each





## **Certification Documents**

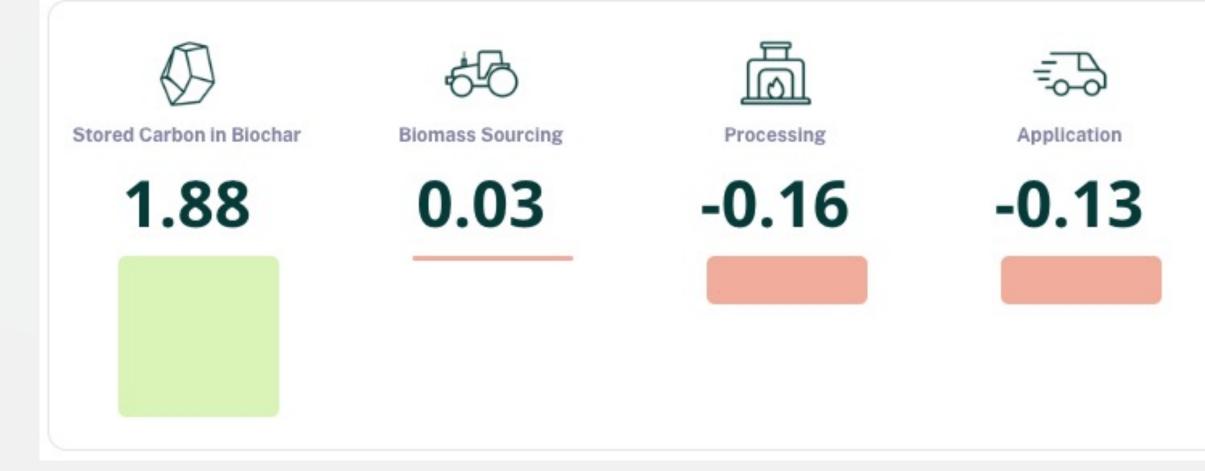






# Life Cycle Assessment

Results provided in tonnes of carbon dioxide equivalent (tCO2-eq) per tonne of biochar

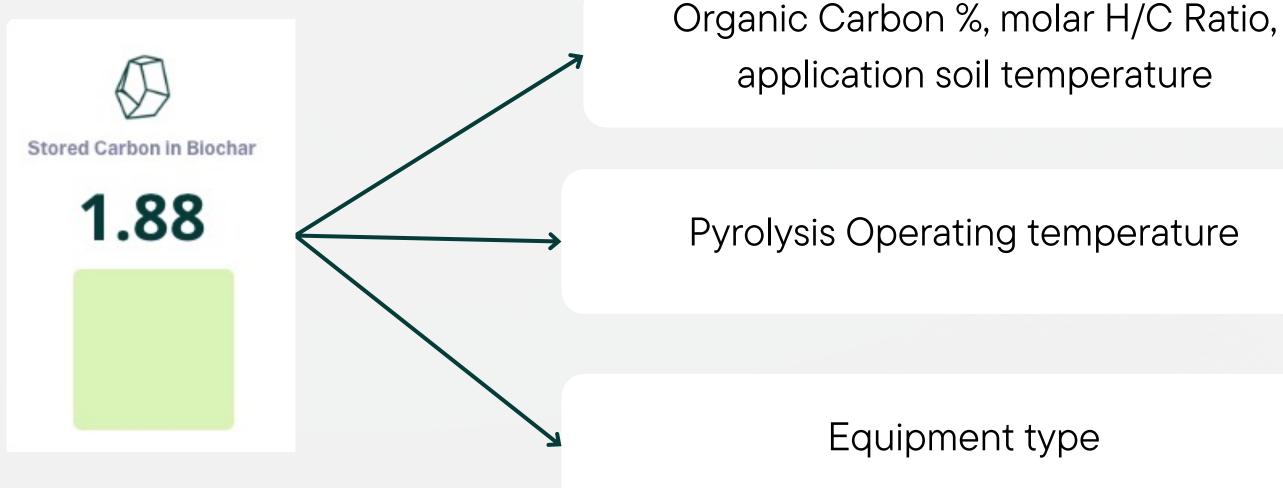








# **Stored CO2 in Biochar**



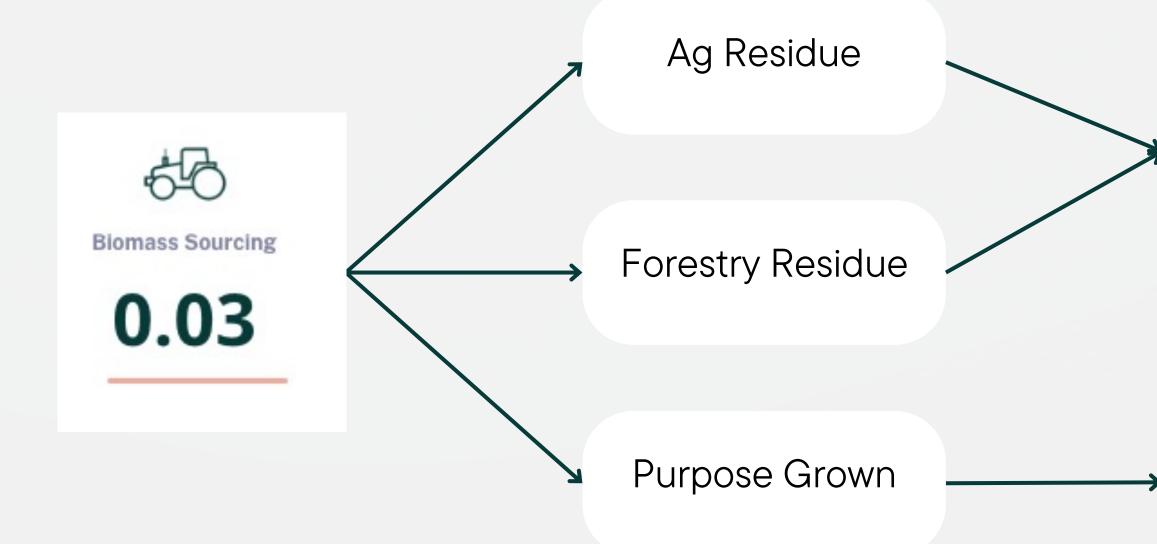
puro · earth







# **Biomass Sourcing Emissions**



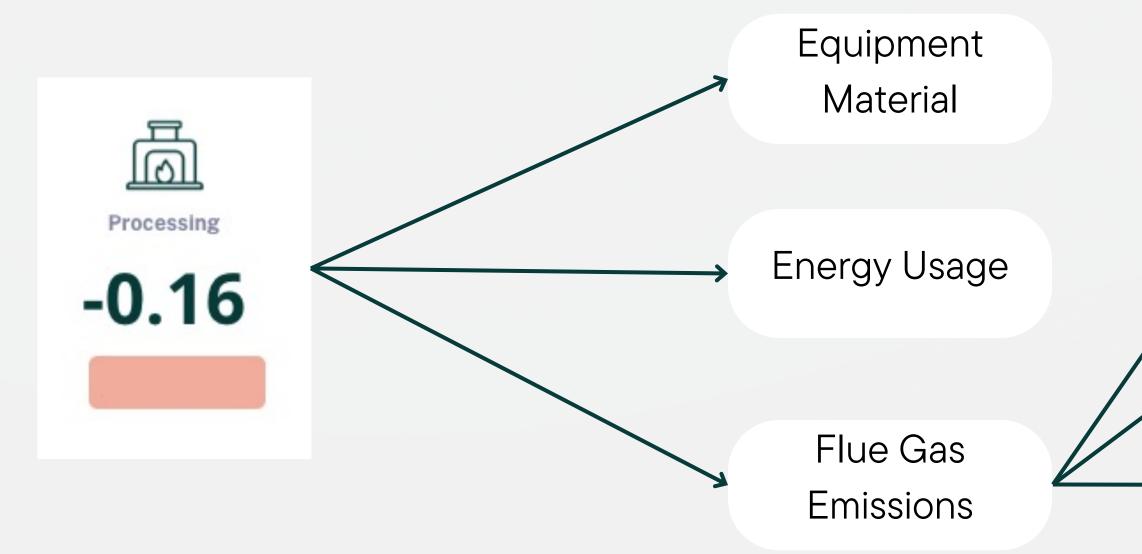


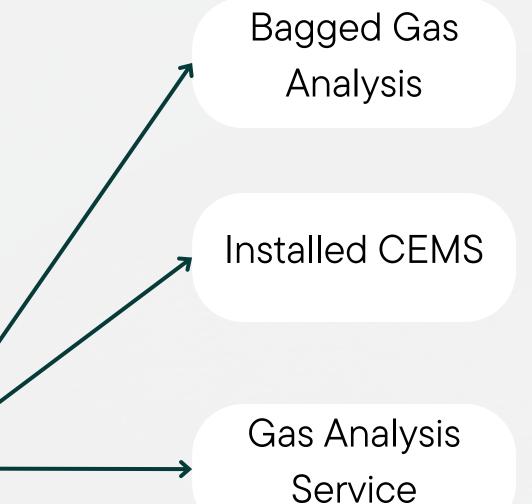
## Biomass collection & transport equipment

### Biomass cultivation emissions



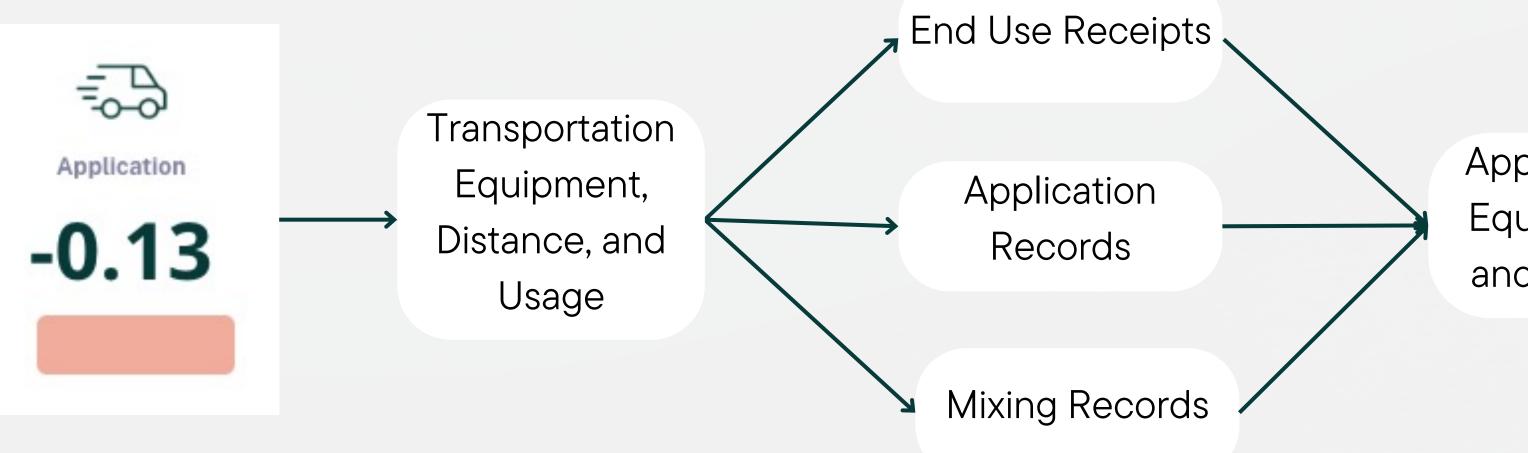
# **Biomass Processing Emissions**







# **Biochar End Use Data**

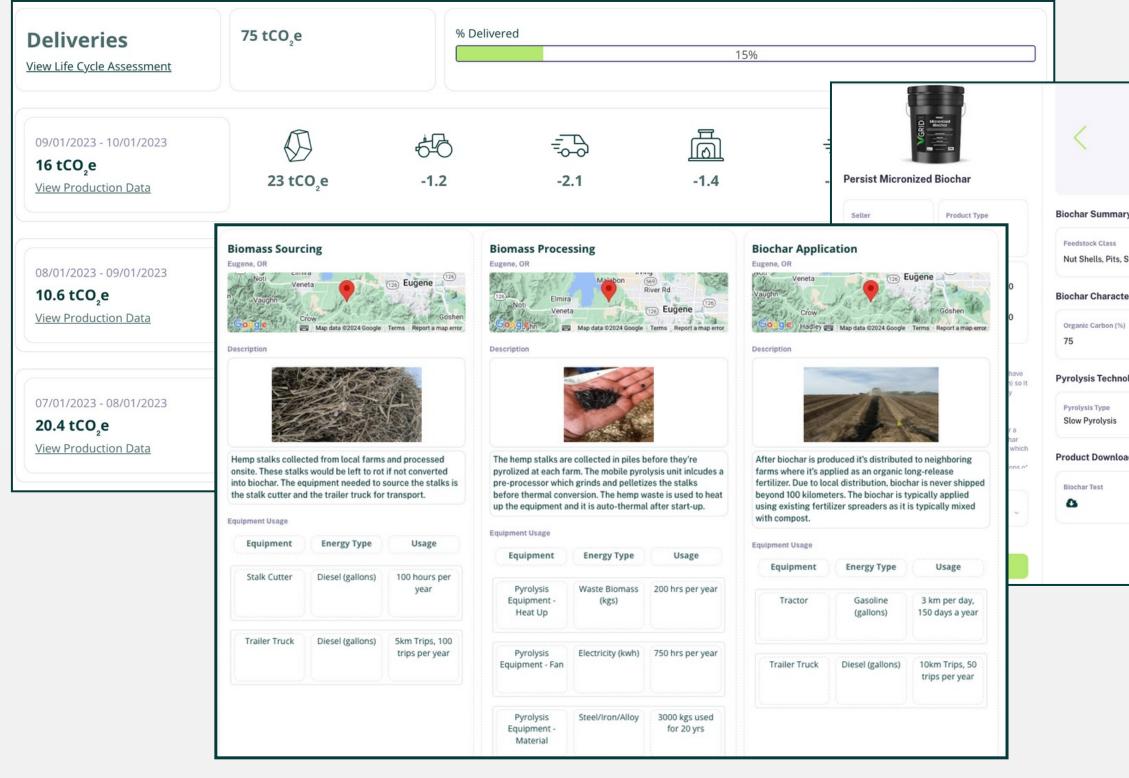




Application Equipment and Usage



## Monitoring, Reporting, and Verification

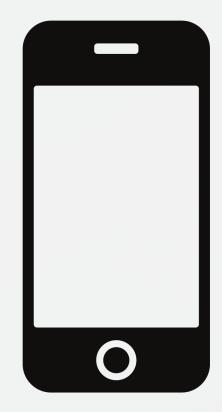


			VGRID	<
y				
tones	Feedstock Pistachio Shells	Particle Size 0.075 mm	Moisture Content (%) 30	
rization				
	Liming Value (CaCO3) 1.8	H/C Ratio 0.24	PH Value	
logy				
	Heating Temperature	Ash Content (%) 5.3	Hydrogen Content (%) 1.5	
ds				
	LCA Audit			



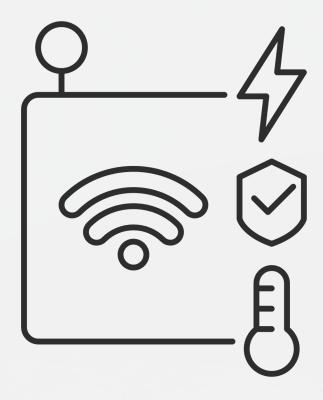
### Monitoring, Reporting, and Verification





Pen & Paper

Mobile & Web Apps



### IoT Enabled



## Monitoring, Reporting, and Verification



**Sensor Enabled** 

Pyrolysis Temperature

Biochar Output Weight

Biomass Moisture Thermocouple

Load cells, solid flow meters

Moisture meter

### **No Sensors**

### Infrared Temperature Gun

Scales, volume based

Moisture gun



# Selling Credits - Channels

### Insetting

Sell biochar + carbon credit together

Can make environmental claim on the biochar carbon removal

Gaining popularity within the coffee, built material, and advanced material industries

Sell biochar separately from carbon credit

Can't make environmental claim on biochar carbon removal (biochar is carbon neutral)

More common than insetting today as it's cheaper to sell biochar without the credit

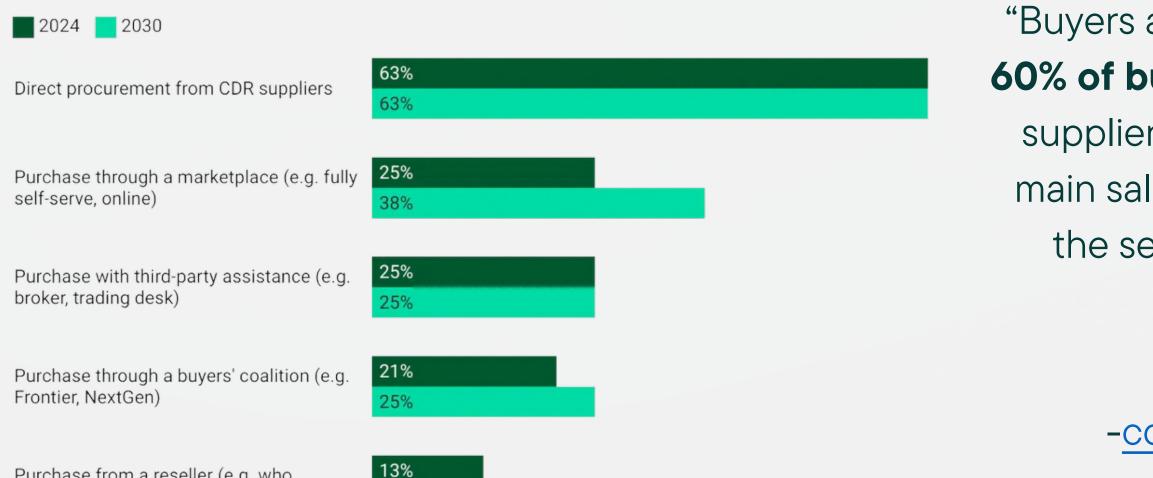
### Offsetting



# Selling Credits - Channels

### Primary intent for how to purchase durable CDR

13%



Purchase from a reseller (e.g. who previously purchased a large volume)

Source: CDR.fyi · Created with Datawrapper

"Buyers and suppliers want to transact directly: **60% of buyers want to purchase directly** from suppliers, and over 80% of suppliers say their main sales channel is direct. Marketplaces are the secondary channel most expected to increase in importance."

-cdr.fyi 2024 market outlook report



# Selling Credits - Considerations

Importance



MRV

Permanence

Additionality

Co-benefits

Leakage

source: Shell & BCG report



## Free Tools

Carbon Credit Revenue Calculator

Carbon Credit Cost Calculator

**Biochar Carbon Removal Industry Reporting** 

**Biochar Marketplace Listing** 

source: Shell & BCG report





# **Thank You - Questions?**

### Say hi at booth 104! tspringer@carbonpilot.com

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