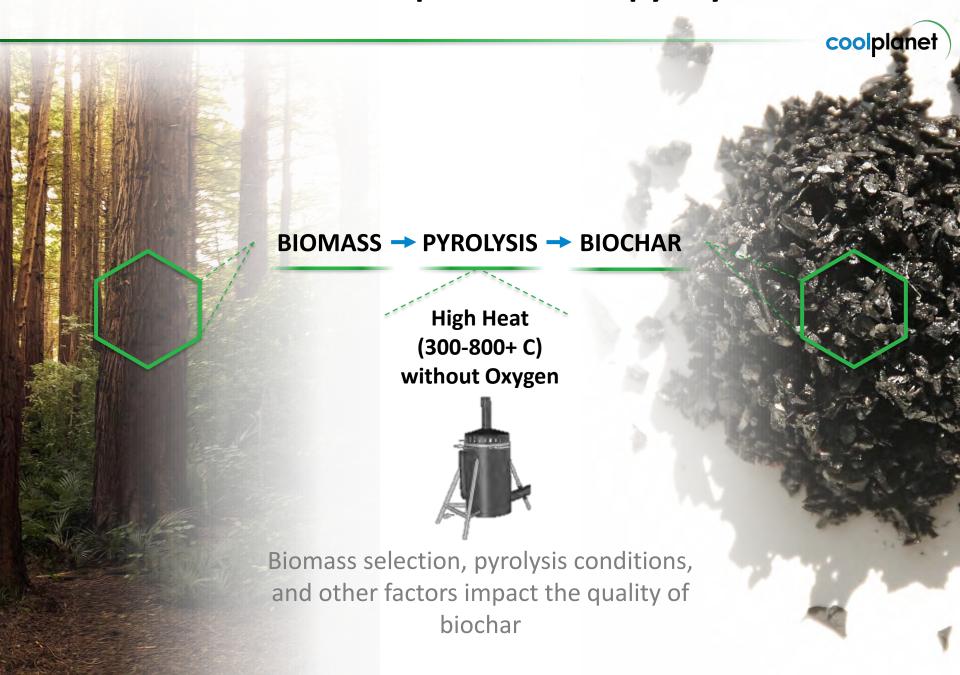
# Controlling Biochar Properties for Quality, Beautiful, and Resilient Turf

#### **USBI Biochar 2018 Conference**

Chase Center on the Riverfront Wilmington, DE August 21, 2018

K. Vodrazka Head of Commercial Strategy Cool Planet

## Biochar - carbon-enriched product from pyrolysis of biomass



## **Biochar – The Promise and Potential**

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### Multiple benefits of biochar have been touted

- Improve soil health
- Increase crop yields
- Protect water quality
- Sequester carbon/mitigate climate change



### **Biochar – Environmental Solution or Snake Oil?**

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Biochar - The new frontier

The bright prospect of biochar

d ac a

# Biochar is amazing stuff

# Can Biochar Help Save the World?



By Ron Dembo

BY FELL DANKO / BLOFDELS, REMEMBRIE EMERBY / OCTOBER TO 2013.

# NOT SO FAST WITH THE BIOCHAR, SCIENTISTS SAY

Biochar: Black Gold or Just Another Snake Oil Scheme?

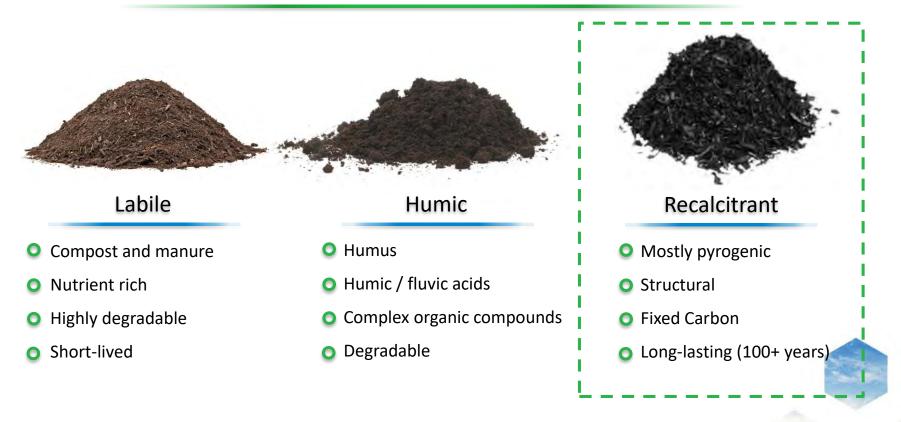
most promising developments in our fight against climate change. At the new website, http://www.newcarboneconomy.info, you can find out about biochar and



## Soil carbon is a key component of soil health



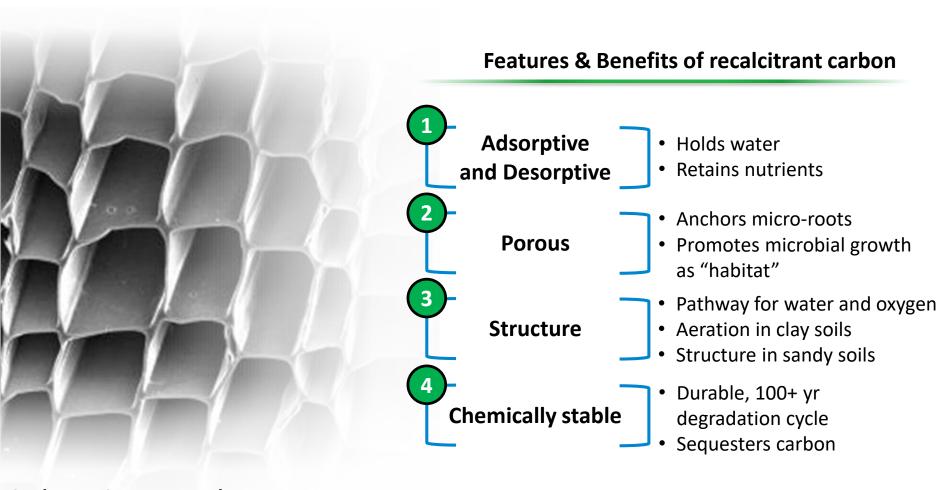
### Soil carbon comes in many forms and each play an important role



These three types of carbon can complement each other

# Recalcitrant fixed carbon has the potential to address a range of soil issues...

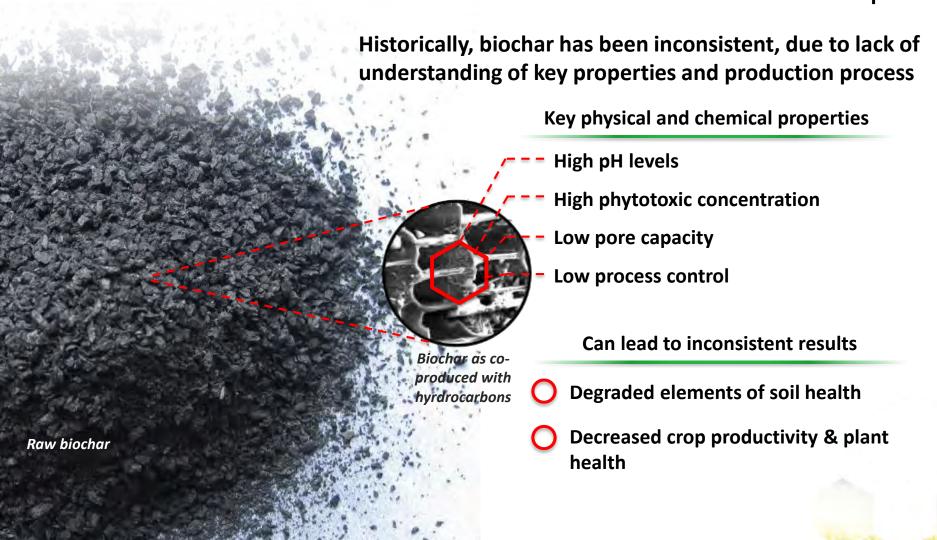




Cool Terra Structure under a scanning electron microscope

# ...but raw biochar has historically proven inconsistent

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## All Biochars Are NOT Created Equal!

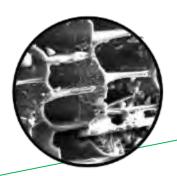


### Our Differentiator: Cool Terra® is Engineered Biocarbon™ Technology

Pyrolysis expertise and patented 'Demetra' process designed to maximize consistency & effectiveness

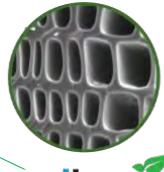


Biomass (e.g., Nutshell, Pine)



Raw Biochar

**Demetra Process**(Patented)







**Pyrolysis** 

- $\checkmark$
- Modify surface chemistry Optimizing pH, ion exchange and hydrophilicity
- $\checkmark$
- **Detoxify Raw Biochar** Micropores cleaned to eliminate toxicity
- V
  - Maximize Capacity Improves input holding capacity in pores

**Sized for soil** – Consistent particle sizes designed for consistent results

https://www.coolplanet.com/cool-terra/how-it-works/

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# Cool Terra® Engineered Biocarbon™ Technology A consistent and durable soil revitalizer



### **Engineered Biocarbon™ Technology**



#### **Fixed Carbon**

Consistent Durable Granular

- Made from organic biomass biochar and treated to ensure consistency, quality, and performance
- Works in a complementary fashion to other soil carbons, but resists breaking down biologically over time

This means it will stay in your soil and maintain its physical, chemical, and biological properties over many years

# Cool Terra® Engineered Biocarbon™ Technology Modern science and engineering applied to biochar







## **Biochar**

Predictable characteristics and performance	High variability
Processed to eliminate compounds which negatively impact plant growth	Potentially contains phytotoxins or other problematic compounds (dioxins)
Hydrophillic: Ready-to-use immediately	Hydrophobic: May need 'aging' to utilize
Low dust, higher crush strength	High dust content, low crush strength
Designed to flow through most common application equipment	Difficult to apply: flowability issues / large variability in particle sizes
Low application rates	High application rates

Proprietary process transforms biochar into a consistent, durable, and stable soil revitalizer

### **Cool Terra® Engineered Biocarbon™ Technology**

Revitalizes the soil through physical, chemical & biological mechanisms



#### **PHYSICAL**



#### **ENHANCE SOIL STRUCTURE**

- High porosity benefits water and nutrient holding
- Expansive surface area creates free air space in heavy soil and can improve infiltration
- Water holding capacity improves plant available water and reduces evaporative loss in highly evaporative soils

#### **CHEMICAL**



#### **ENHANCE NUTRIENT EFFICIENCY**

- High ion (CEC and AEC)
  exchange capacity can
  promote nutrient exchange
  and availability holding
  nutrients in the root zone
  longer
- Porous structure of recalcitrant carbon can delay leaching giving plants more time to use nutrients

### **BIOLOGICAL**



#### **ENHANCE MICROBIAL ACTIVITY**

- O Strong and durable cell walls enhance the structural habitat for microbes
- Neutral pH provides optimal microbial environment
- Pore-size distribution benefits microbial populations

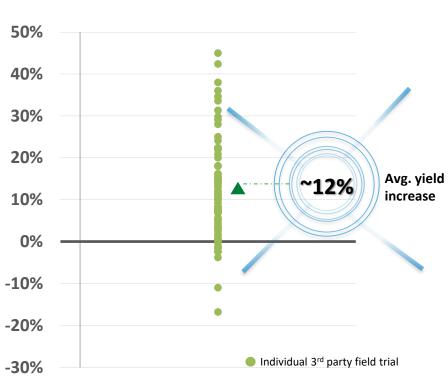


### **Cool Terra® Engineered Biocarbon™ Technology**

100+ independent field trial results have shown consistent yield increases







Trials have shown average yield increase of ~12% with greater than 3:1 grower ROI

### Trial result highlights

Results vs. grower standard (typical levels of water and fertilizer)



#### KS: 8% Increase

Corn bushels / acre 1 year ROI: 4x



#### OR: 15% Increase

Wheat lbs / acre 1 year ROI: 5x



#### FL: 9.2% Increase

Tomato lbs / acre 1 year ROI: 5.1x



#### CA: 42% Increase

Strawberry flats / acre 1 year ROI: 18x



#### OR: 35% Increase

Potato lbs / acre 1 year ROI: 4.9x

## **Cool Terra® Impact on Turf Establishment & Quality**



Impact of Cool Terra on Establishment & Quality of T-1 Creeping Bentgrass

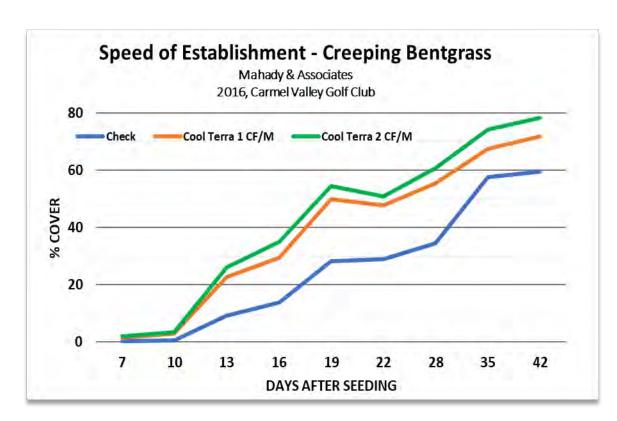
Trial Description					
Trialist	Mark Mahady & Associates				
Location	Carmel Valley Ranch Golf Club, Carmel, CA				
Trial Initiation	September 12, 2016				
<b>Plot Description</b>	9' X 8' plots, 4 replications				
Objective	Evaluate Cool Terra for enhancement of speed to cover, rapid establishment and improved surface quality of a newly seeded T-1 creeping bentgrass putting green				
Evaluations	Speed of Establishment (% Cover), Turf Quality (visual rating, 0 to 10 scale)				





### **Cool Terra® Impact on Turf Establishment**



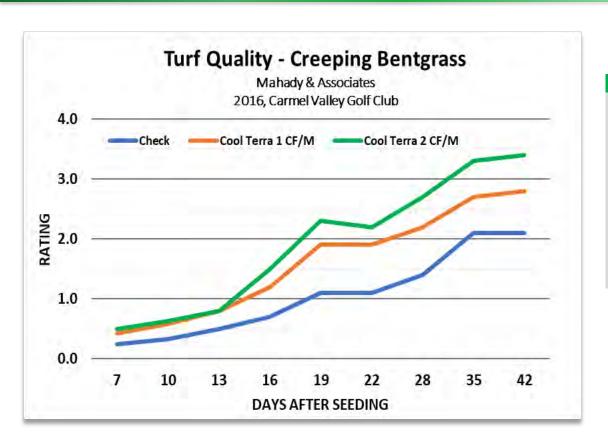


% COVER							
DAS	Check	CT 1 CF/M	% diff	CT 2 CF/M	% diff		
7	0.26	1.55	596.2%	2.13	819.2%		
10	0.60	3.00	500.0%	3.43	571.7%		
13	9.25	22.75	245.9%	26.00	281.1%		
16	13.75	29.50	214.5%	35.00	254.5%		
19	28.25	50.00	177.0%	54.50	192.9%		
22	29.00	47.75	164.7%	50.75	175.0%		
28	34.50	55.50	160.9%	60.75	176.1%		
35	57.50	67.50	117.4%	74.25	129.1%		
42	59.50	71.75	120.6%	78.25	131.5%		

- Cool Terra 1 cf/1000 ft2 (M) exhibited enhanced speed to cover of creeping bentgrass when compared to the untreated fertilized check. Differences were statistically significant on 7 of 9 evaluation dates from 7 DAS to 42 DAS.
- Cool Terra 2 cf/M exhibited greatly enhanced speed to cover of creeping bentgrass when compared to the untreated fertilized check. Differences were statistically significant on 9 of 9 evaluation dates from 7 DAS to 42 DAS.

### **Cool Terra® Impact on Turf Quality**





TURF QUALITY								
DAS	Check	CT 1 CF/M	% diff	CT 2 CF/M	% diff			
7	0.3	0.4	172.0%	0.5	200.0%			
10	0.3	0.6	175.8%	0.6	190.9%			
13	0.5	0.8	160.0%	0.8	160.0%			
16	0.7	1.2	171.4%	1.5	214.3%			
19	1.1	1.9	172.7%	2.3	209.1%			
22	1.1	1.9	172.7%	2.2	200.0%			
28	1.4	2.2	157.1%	2.7	192.9%			
35	2.1	2.7	128.6%	3.3	157.1%			
42	2.1	2.8	133.3%	3.4	161.9%			

- Cool Terra 1 cf/1000 ft2 (M) exhibited enhanced creeping bentgrass quality when compared to the untreated fertilized check. Differences were statistically significant on 7 of 9 evaluation dates from 7 DAS to 42 DAS.
- Cool Terra 2 cf/M exhibited greatly enhanced creeping bentgrass quality when compared to the untreated fertilized check. Differences were statistically significant on 9 of 9 evaluation dates from 7 DAS to 42 DAS.

## **Cool Terra® Impact on Turf Establishment & Quality**



## Establishment @ 13 Days After Seeding

Mahady & Associates 2016, Carmel Valley Golf Club



## **Cool Terra® Impact on Turf Establishment & Quality**





### **Cool Terra® Impact on Turf Establishment**



### **Speed of Establishment - Tall Fescue**

Cool Planet R&D Plant Lab Camarillo, CA

Control 1 (No Fertilizer)

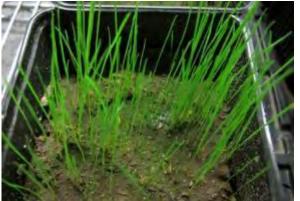




Control 2
+ Fertilizer







Applied with
Seed
+ Fertilizer

# Cool Terra® Engineered Biocarbon™ Technology Can provide increased root development & biomass in turf



Cool Terra was applied on top of the soil surface without rototilling and before sod installation. Images at 19 weeks after installation.



Significant increase in turf root development and biomass

CONFIDENTIAL — 2

### **Cool Terra® Engineered Biocarbon™ Technology**





Optimizes water holding in soil



Increases nutrient efficiency



Nurtures microbial growth



Impacts germination and establishment



Sequesters carbon

1 ton CT = 2.7 tons CO2 removed from atmosphere

### Feeding more people...

**Higher crop yields** 

### ...with increased grower & user benefits...

More production. Optimized inputs. Greater profitability.

### ...and a healthier planet

Improved soil health | Less fertilizer leaching Carbon sequestration | Healthier soil, Cleaner water







### Thank You For Your Attention!













Cool Terra is produced with 100% biobased biochar